

Consolidated Results for 3rd Quarter Fiscal 2011

Presentation (Jan.1 to Sep.30, 2011)

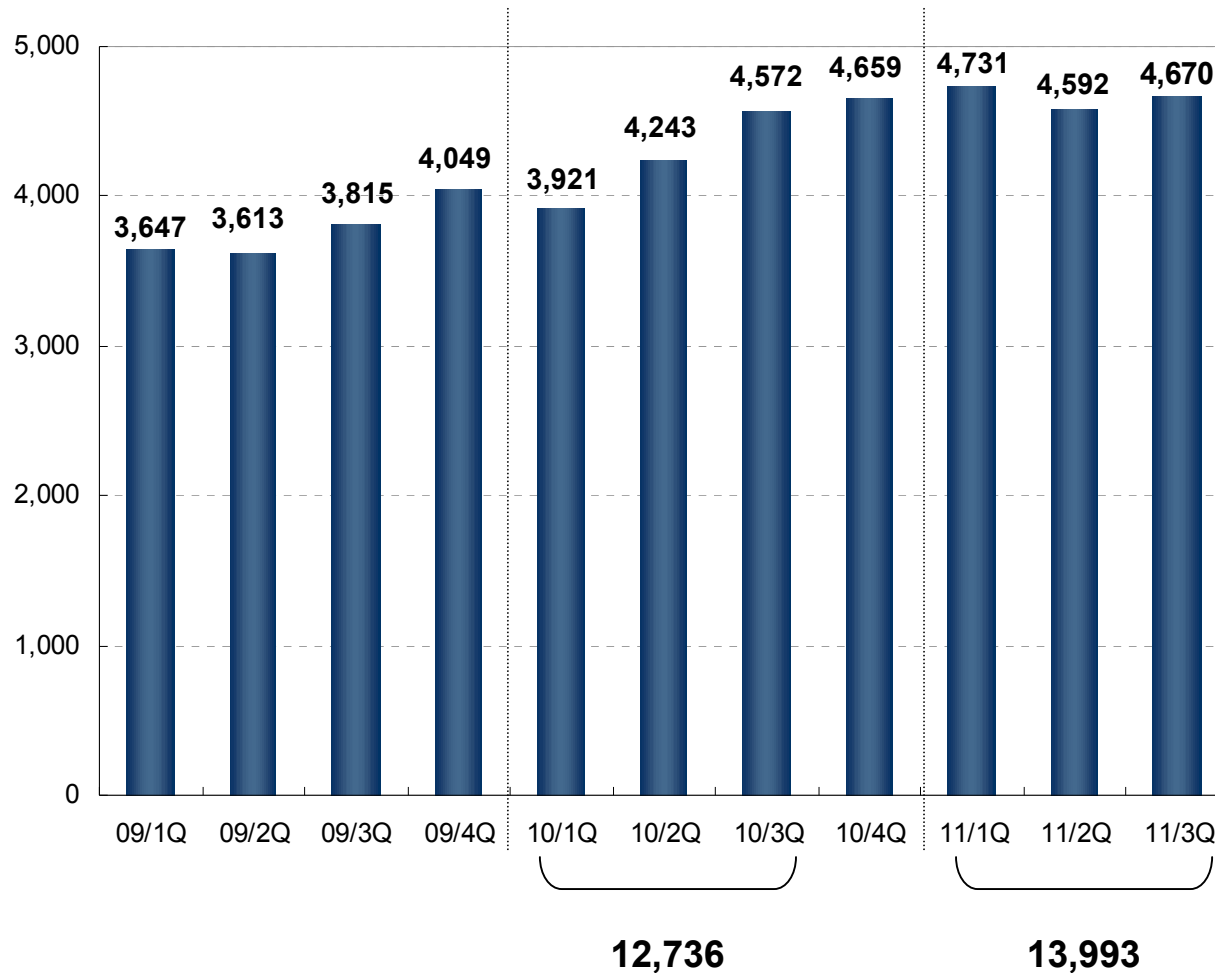
November 4, 2011



Summary of 3rd Quarter : Net Sales



(Unit: Million yen)



■ The factor of change in net sales (year-to-year comparison)

+9.9% +1,257 million yen

• There is a solid level of capital investment among enterprises in Japan and abroad, which is driving increasing demand for OPTEX products compared to the same period in the prior fiscal year.

[Sensing Products Business]

Security Sensors+11%,

Automatic Door Sensors +12%

[Factory Automation Business +4%]

• Impact of exchange rate gains

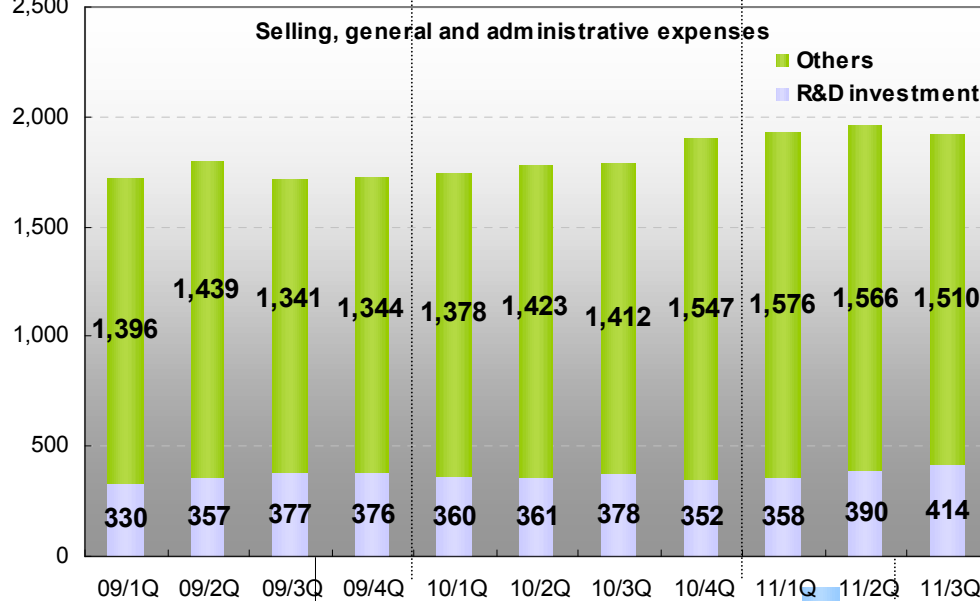
- 339 million yen

	2010 Result	2010 1Q Result	2011 Forecast	2011 3Q Result
USD	88	90	85	81
GBP	136	137	130	130
EURO	116	118	110	113

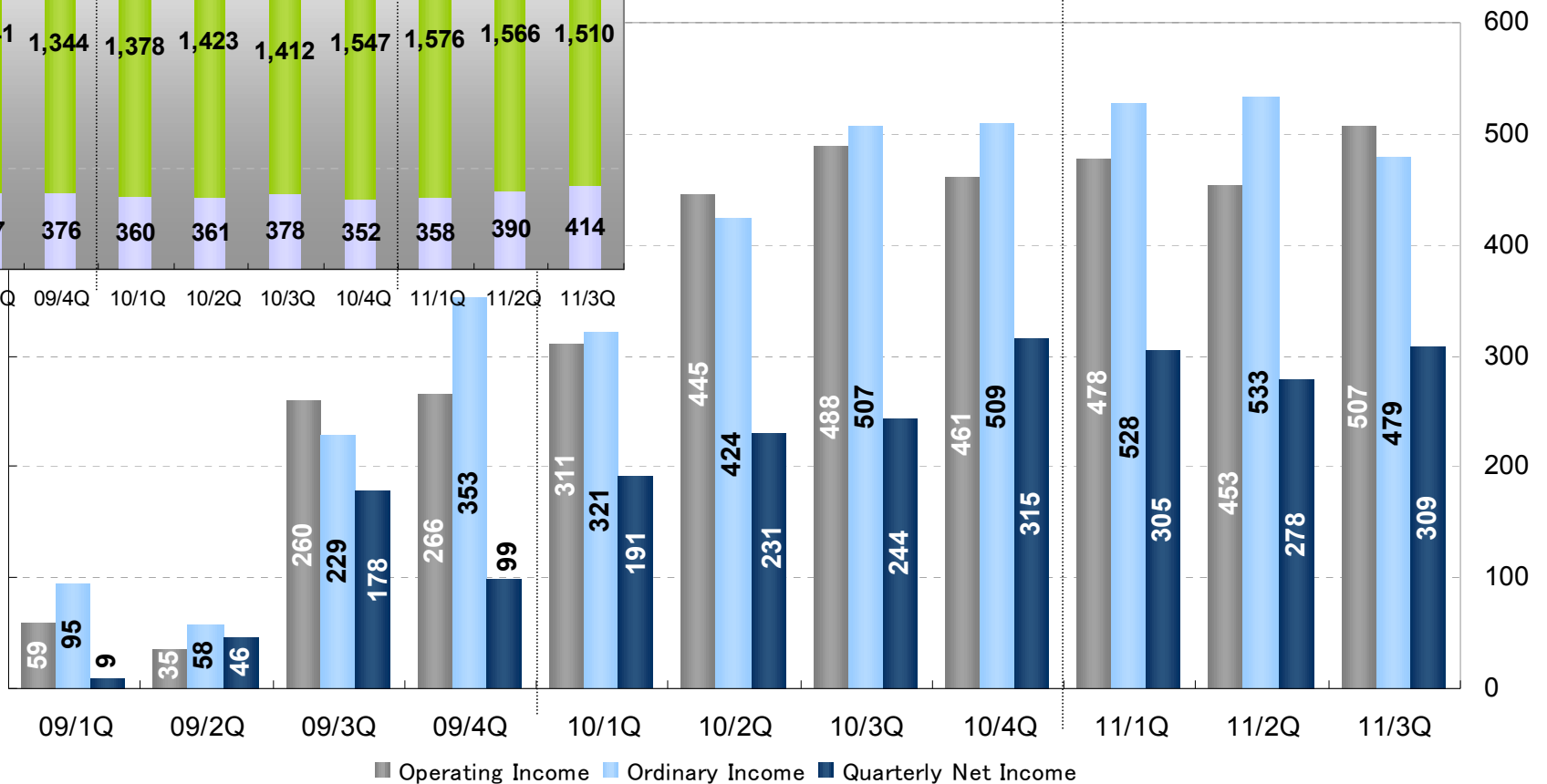
Summary of 3rd Quarter : Operating Income



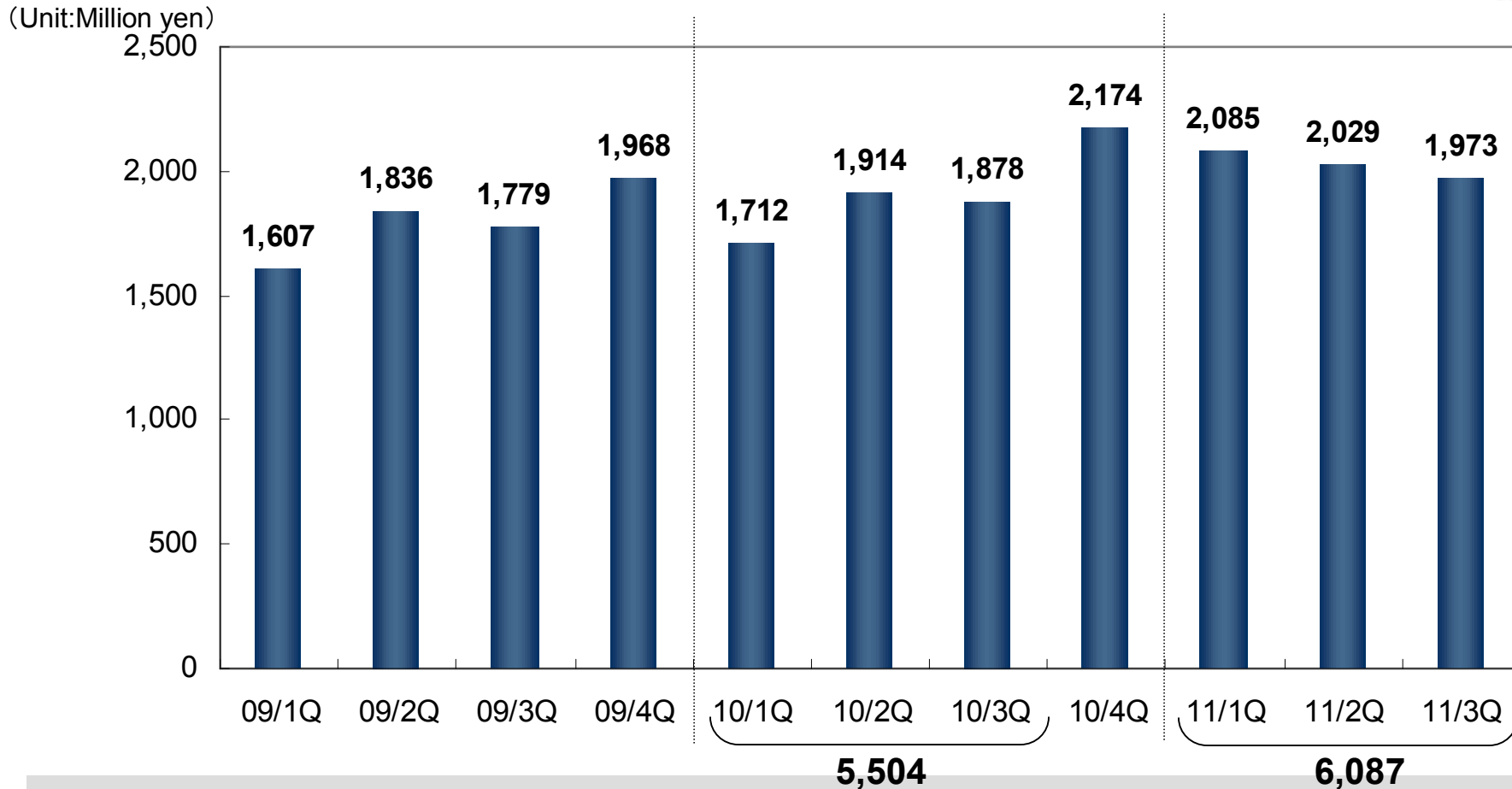
(Unit: Million yen)



The low-cost system is taking root.



Sensing Products Business ; Security Sensor Outlook



■ **Net Sales, Actual: 6,087 million yen (year-on-year change) +11% +583 million yen**

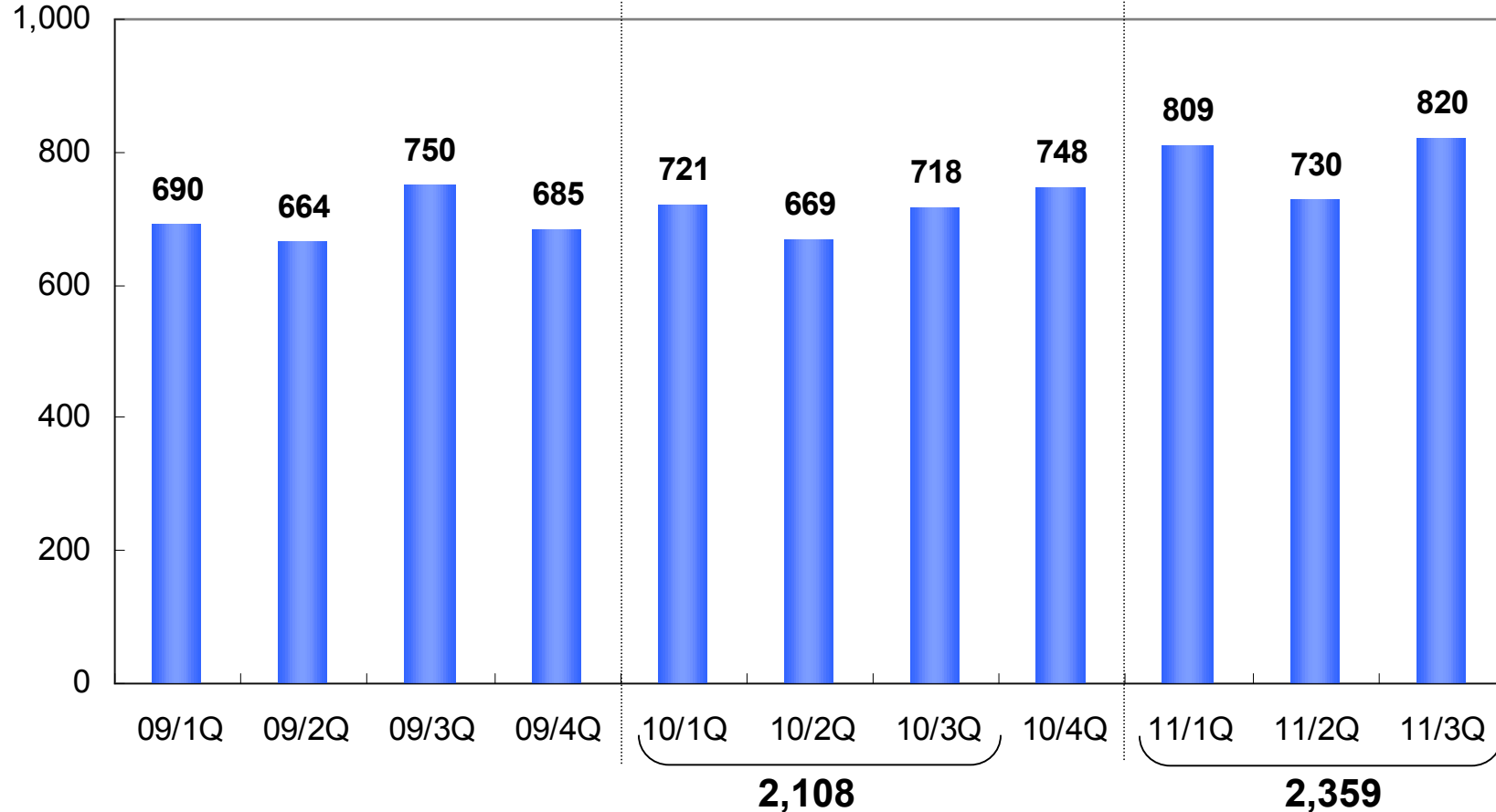
Japan: Net sales for the electrical materials industry were brisk, but sales to the security industry were down compared to the same period in the prior fiscal year.

Overseas: Outdoor sensors, a field in which OPTEX has a high share, maintained a strong pace, especially in major European markets. Net sales at FIBER SENSYS, a company included in the scope of our consolidated accounting in the third quarter of the previous fiscal year, added to the results especially for North America and Asia (including the Middle East).

Sensing Products Business ; Automatic Door Sensor Outlook



(Unit: Million yen)



■ **Net Sales, Actual: 2,359 million yen (year-on-year change) 12% +251 million yen**

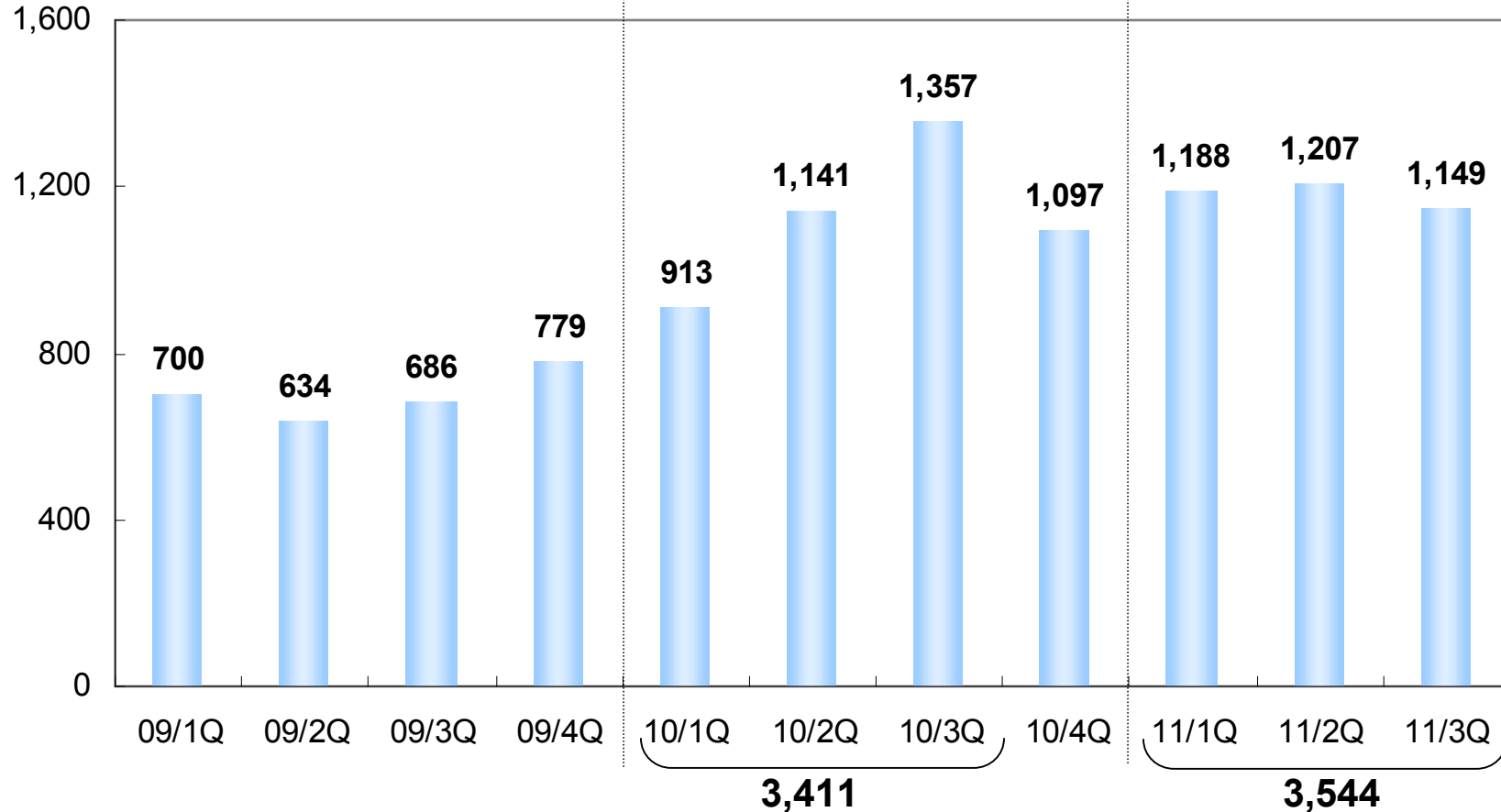
Japan: Net sales from automatic door sensors topped those of the same period in the prior fiscal year as the number of automatic doors installed continued at a steady pace.

Overseas: Our share increased steadily despite the impact of the high yen.

Factory Automation Business Outlook



(Unit: Million yen)



■ **Net Sales, Actual: 3,544 million yen (year-on-year change) +4% +133 million yen**

Japan: Sales of application-specific equipment were strong in food, medical and cosmetics industries as well as in the liquid crystal display and other industries.

Overseas: A high level of manufacturing capital investment, buoyed by economic growth in newly emerging economies, led to solid demand.



Sensing Innovation

OPTEX CO.,LTD.

*The data utilized in this presentation was based upon our assumption and estimated information.

The actual business results might be different from the numbers we have shown you here because of various factors.